



**MILLENNIUM
FOUNDATION
KOSOVO**



MINUTES OF OPENING OF FINANCIAL PROPOSALS

Millennium Foundation of Kosovo

Procurement of Consultant Services

***Services IPP and Energy Efficiency Project Accelerator and Pipeline Development
Consultant: Demand-Side Training, Firm-Level Engagement, and Marketing Strategy***

Reference No.: RFP / MFK / QCBS / 2020 / No. 011

at 14:00 PM (Kosovo time) on 21 July, 2021

online in the Zoom meeting link; <https://us02web.zoom.us/j/83783306268>

A. Present

1. Arton Çitaku, MFK
2. Merolind Osmanaj, MFK
3. Sadie Suhodolli, MFK

A.1 Present through Zoom meeting: <https://us02web.zoom.us/j/83783306268>

- Recura, Petrit Tahiri
- NIRAS, Pawel Susniak
- WEglobal, Kostas Metaxiotis
- GFA Consulting Group, Natasa Gajic
- GFA Consulting Group GmbH, Hannah Liekenbrock
- Tetra Tech ES, Inc., Andrea Rosero
- Grant Thornton Consulting, Nenad Mladenovski
- Tetra Tech ES, Inc., Llyr Rowlands
- GFA Consulting Group GmbH, Aurosree Biswas
- Recura, Bersant Disha
- Tetra Tech ES, Inc., Jessica West
- Crimson Capital, Michael Gold
- Grant Thornton Consulting, Milkica Petrushevska
- Recura, Shkamb Qavdarbasha

A detailed attendance register is attached to these minutes as Annex 2.

B. Introductions & Remarks

At 14:00 Kosovo time, the opening ceremony commenced, with people listed above in the Procurement Office through Zoom platform. The MFK Procurement Manager Arton Çitaku (PM) welcomed all to the opening and thanked the consultant who had submitted proposal and congratulated them for having passed the technical phase of evaluation.

The PM informed that there were no bid challenge relating to the technical evaluation stage.

Six (6) consultants have secured at least the minimum qualifying mark, making them eligible to have their financial Proposals opening for this procurement.

C. Formal Opening of Proposals

PM then proceeded to open the financial proposal for the procurement activity abovementioned from:

- JV. GFA Consulting Group GmbH & EXERGIA Energy and Environment Consultants S.A
- Tetra Tech ES, Inc
- JV: NIRAS IC Sp. z o.o. & NIRAS Finland Oy
- JV: WEglobal Srl. & GOPA - International Energy Consultants GmbH & GOPA Infra GmbH & Prishtina REA
- JV: Fichtner GmbH & Co. KG & RECURA Financials
- JV: Grant Thornton LLC, Kosovo & Grant Thornton Consulting DOO & Red Mill Sh.p.k

The pertinent details were read out loud and recorded in the financial proposal opening checklist. Detailed opening checklists for one proposal are attached to the minutes as Annex 1 – Financial Proposal Opening Checklist.

The following procedure was followed for the opening:

- The Financial Proposal the form Fin-1 were inspected to ensure that the file is Password protected;
- The Financial Proposals were then checked for completeness and signature and read out the name of the consultants, address of the consultants the technical points, and the total proposed prices.
- The record of the Public Opening of Financial Proposal and price read out were recorded.

Financial Proposals were opened and presented by screen share, demonstrated that the financial proposals (form FIN-1) are password protected. The participants visually inspected through screen share that the form FIN-1 were password protected in accordance with the RFP instructions. The financial proposal was opened with the password send by the Consultants via email after officially requested.

After the reading, the PM informed everyone that the Minutes of the Financial Proposal Opening will be provided to all consultants whose proposals were opened, to MCC and will be published on MFK Website (<https://millenniumkosovo.org/>).

D. Closing

The PM thanked the representatives for their attendance and declared the financial opening closed. The PM informed them not to contact MFK (on this specific procurement process) during the evaluation, except officially and in writing.

The Financial Opening came to an end on 21 July 2021 at 14:17 Kosovo time.

Annexes

1. Proposal Opening Checklist and Record of Financial Proposal Prices Read-Out
2. Attendance Register



Financial Proposal Opening Checklist

Procurement of Consultant Services

Services IPP and Energy Efficiency Project Accelerator and Pipeline Development Consultant: Demand-Side Training, Firm-Level Engagement, and Marketing Strategy

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No	Name of Consultant	Address	Technical Score	Financial Proposal (password protected)	Form FIN 1 - Financial Proposal Submission Form (present & signed)	Total Price as stated in the Financial Proposal submission form
1.	JV. GFA Consulting Group GmbH & EXERGIA Energy and Environment Consultants S.A	Eulenkrugstraße 82 DE-22359 Hamburg Germany & Voukourestiou 15, GR-106 71 Athens-Greece	80	YES	YES	1,075,100.00 USD
2.	Tetra Tech ES, Inc	1320 North Courthouse Road Suite 600, Arlington, VA 22201	85.75	YES	YES	918,200.00 USD

3.	JV: NIRAS IC Sp. z o.o. & NIRAS Finland Oy	ul. Pulawska 182 02-670 Warszawa, Poland & Väritehtaankatu 8. 3 rd floor. Fi- 01300 Vantaa, Finland	81.5	YES	YES	1,100,000.00 USD
4.	JV: WEglobal Srl. & GOPA - International Energy Consultants GmbH & GOPA Infra GmbH & Prishtina REA	Via Bisceglie, no. 76, Milano, Italy & Justus-von-Liebig-Str. 1 61352 Bad Homburg, Germany & Hindenburgring 18 61348 Bad Homburg Germany & Rruga Zagrebi Hyrja 23 Nr. 8, 10000 Prishtinë, Kosovë	80.5	YES	YES	896,020.00 USD
5.	JV: Fichtner GmbH & Co. KG & RECURA Financials	Sarweystrasse 3, 70191 Stuttgart Germany & Anton Çeta 5a, Prishtina, Kosovo	85.75	YES	YES	1,056,370.00 USD
6.	JV: Grant Thornton LLC, Kosovo & Grant Thornton Consulting DOO & Red Mill Sh.p.k	Rexhep Mala nr.18 Prishtine, Kosovo & Str. Sv. Kiril i Metodij no.52b-1/18, 1000 Skopje, Republic of North Macedonia & Str., Tirana, Icon Tower, K-10. 10000 Pristina, Republic of Kosovo	84	YES	YES	1,050,000.00 USD



Attendance Register

Procurement of Consultant Services

**Services IPP and Energy Efficiency Project Accelerator and Pipeline
Development Consultant: Demand-Side Training, Firm-Level Engagement,
and Marketing Strategy**

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No	Name of Firm/Organization	Name of Representative	City, Country
1.	Millennium Foundation of Kosovo	Arton Çitaku	Prishtine, Kosovo
2.	Millennium Foundation of Kosovo	Merolind Osmanaj	Prishtine, Kosovo
3.	Millennium Foundation of Kosovo	Sadie Suhodolli	Prishtine, Kosovo
4.	Recura	Petrit Tahiri	Prishtina, Kosova
5.	NIRAS	Pawel Susniak	Warsaw, Poland
6.	WEglobal	Kostas Metaxiotis	Athens, Greece
7.	GFA Consulting Group	Natasa Gajic	Hamburg, Germany
8.	GFA Consulting Group GmbH	Hannah Liekenbrock	Germany
9.	Tetra Tech ES, Inc.	Andrea Rosero	Arlington, VA USA
10.	Grant Thornton Consulting	Nenad Mladenovski	Skopje; North Macedonia
11.	Tetra Tech ES, Inc.	Llyr Rowlands	Arlington, VA USA
12.	GFA Consulting Group GmbH	Aurosree Biswas	Hamburg, Germany
13.	Recura	Bersant Disha	Prishtine, Kosovo
14.	Tetra Tech ES, Inc.	Jessica West	Arlington, VA USA
15.	Crimson Capital	Michael Gold	
16.	Grant Thornton Consulting	Milkica Petrushevska	Skopje, North Macedonia
17.	Recura	Shkamb Qavdarbasha	Prishtine, Kosovo